



US OPEN - ON COURT EXPERIENCE
COIN TOSS
Photo Credit: Pete Staples/USTA

FORE LOVE & MONEY ALUMNI +
PARTICIPANT GROUP PHOTO

WINTER PROGRAMMING
INDOOR TENNIS

15-LOVE

Giving Kids the Advantage®

785 Washington Avenue | Albany, NY 12206
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Capital Region Youth Tennis Foundation



15-LOVE

Giving Kids the Advantage®



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STAFF GROUP PHOTO



BOOK GIVEAWAY
LITERACY FUN



SUMMER PROGRAMMING
STEM WITH UALBANY CNS

JAMBOREE CELEBRATION

SUMMER PROGRAMMING
TENNIS AT LINCOLN PARK

2022

annual report

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The Community Foundation
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Audrey Coppet
Bill Cromie
Thomas Cunningham
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Suzanne & Robert Daly
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Lauraine Denault
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Liz Emmi
Mia & Bugra Ertas
Joanne & Michael Esposito
Dee Fallati
Cynthia Farmer
Dorothea Farmer
Joan & Richard Felak
Cynthia & Richard Feltman
Claudia Fennicks
Lisa & John Ferguson
Tsatsu FiadJoe
Joshua Fields
Randall Filin
Martha Fishel
Lynn Foley
Andrea Carrillo & James Fowler
Judith Frank
Jeanne Freedman
Anne Furman
Jordana Gilman
Kristi Fragnoli & Todd Girvin
Luba & David Goldin
Elizabeth Goldstein
Jennifer Goodall
Sue Graves
Carrie & Michael Gray
Norma Greenberg
Melanie Greenspan
Katherine & John Greenthal
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Chris Hacker
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Charles Harding
Linda & Bob Harrison
Jeffrey Hartt

Patty Hayden
Jennifer & John Hayes
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Erin Henderson
Bob Hennes
Carla Ann Herbert*
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Patricia Hull
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Chris Hyman
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Mary Jankowski
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Alicia & Michael Lasch
Hortensia Lobe
Lovin #39 Tennis Team
Christopher Lyons, DMD
Virginia C. Lyons
Kristi Fragnoli & Todd Girvin
Luba & David Goldin
Elizabeth Goldstein
Jennifer Goodall
Sue Graves
Carrie & Michael Gray
Norma Greenberg
Melanie Greenspan
Katherine & John Greenthal
Susan B. Grey
Belinda Gullatt
Chris Hacker
Anna Halpin
Nicholas Hamersley
Charles Harding
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Jeffrey Hartt

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Seth Nicoli
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Nancy & Arthur Waugh
Dawn Cairns-Weaver & Stephen Weaver**
Faith Welch
Christine Williams
Kenneth Williams
Mary Williams
Patricia Wood
Carol & John Zal
Tom Zal
Karen Zandri*
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Dev Agrawal
Katherine Albert
Kelsey Altavilla
Tom Amell
Ellen Brickman
Maureen Brock
Jonas Cabahug
Rafael Cabahug
Andrea Carrillo
Dave Ceniza
Genevieve Chornyak
Jane Conole
Cornell Cooperative Extension / Kimberly Maercklein & Sarah Jones
Bill Cromie
Skylar Dailey
Lydia DiCarlo
Gail Donovan
Larry Eleby
Bugra Ertas
Jacqueline Rosetti Falvey
Joshua Fields
Isabella Frank

Scott Freedman
Katie Genovese
Nicole Griff
Steven Gomez
Manuel Guerrero
Barbara Healy
Carrie Hoffman
Jasmine Horton
Dhev Jammula
Elizabeth Kasius
Kappa Phi Lambda, UAlbany
Sorority
Key Bank Neighbors Make the Difference
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Allie Lasch
Mark Lasch
Kevin Lee
Art Loomis
Benjamin Marino
Gerard Marino
Matthew Marino
Clinton Mathai
Elizabeth Mendonca
Eileen McCarthy
Eleanor McCoy
John Miller
Sameer Modasra
Jim Neal
Tom O'Brien
Stephen Orr
Liza Powell
Dale Raisig
Marcus Rankins
Tim Rankins
Regeneron Day4DoingGood
Olivia Rethaford
RPI Women's & Men's Tennis Teams
Mohamed Shahabuddeen
Cynthia Shultz
Siena College Women's & Men's Tennis Teams
Billie Jo Smith
Elinor Smith
Chase Starker
Frank Starker
Tanya Starker
Joe Steger
SUNY Polytechnic Institute – Elaine Garrett
Anthony Tawfik
Soorya Thiagarajan
Brooke Tyrell
Eric Washburn
Mary Williams
Ashtosh Yaliger

*in memory of Maureen Flynn
**in memory of Alex Skriptshak
***in memory of Robert Zorfass

We make every effort to ensure the accuracy of our annual report. We apologize for any mistakes. They are not intentional.

MISSION STATEMENT

To reach out in a loving, caring way to the youth of the Capital Region, especially those in the inner cities, using tennis as the medium. Within that overall mission, the following seven operating themes are emphasized:

1. Stress education
2. Promote good health (emotional and physical)
3. Instill positive values
4. Foster multi-cultural relationships
5. Support family preservation
6. Advocate good sportsmanship
7. Encourage community service

2022 Capital Region Youth Tennis Foundation Board of Directors & Staff

Officers	Directors				
President: Margaret Malicki	Nino Alivodic	Inge Jacobs	Michael Murray	Fardin Sanai	Herbert Shultz
Vice President: Jonathan Jones	Philip Fields	Jennifer Gomez	John Nigro	Robert Schmitz	Raymond Walker
Secretary: Jessica Dailey	Wendy Fox	Meg MacClarence	Khadijah Peek	Thomas Schmitz	
Treasurer: James Fowler					
Staff					
Executive Director: Amber Marino, Program Director: Domingo Montes, Education Director: Maxine Brisport, Director of Community Relations: Cindy Lyons, Director of Marketing: Mia Ertas, and Healthy Living Director: Anjalie Modasra					



FROM THE board president, Margaret Malicki

With each completed year at 15-LOVE, our Board of Directors and staff reflects on the year's activities. At the end of 2022 we learned what worked well for our kids and addressed areas of concern. You'll be glad to know the list for "worked well" was far greater than the "concerns."

What was different in our dialogue was the interest to understand if we should grow the Excellence Program (our most impactful effort on the long term engagement with participants). The premise was basic, if the Program has great impact, why not make it available to more students?

The growth inquiry motivated us to commit to a full evaluation of the Excellence Program (planned for the 2023 year). This would determine how we should proceed with enrollment — a decision that could increase the budget in a significant way.

I'm really pleased our group has agreed not to be complacent with "business as usual." Looking at how things work and what it may take to grow, won't be simple. But without reflection, our future will struggle to be as strong as our past.

We are grateful you chose to support 15-LOVE in 2022. Please know we value your support, and ask that you share in our pride for all that is accomplished. We look forward to our continued partnership as we bring the spirit of 15-LOVE into the lives of 5,000 kids each year.



FROM THE executive director, Amber Marino

What a ride in 2022! We all started to get back to some normalcy. As mask mandates were lifted in the Spring and things were looking brighter! The summer was boiling hot, but we saw nearly 4,200 smiling faces in our programs at parks, schools and community centers. The Fall kicked off our school year programs, and they were in higher demand than ever – we worked in 24 different schools in 2022. The program flourished! With a few surprises...

The morning of our May Board meeting, Mia picked up some trash in the parking lot and threw it in the dumpster, but was startled by something moving. She found a tiny dog, with a bag of food and a bowl, sitting atop the pizza boxes from the party we had the night before to celebrate Naomi Spivey's last day with the kids. Mia alerted the rest of us, and we all went to work to try to help this poor dog. Cindy was the only one who owned a dog, so she brought loads of supplies and got the dog cleaned up and feeling safe. Domingo called and found out the shelter couldn't accept her, so he went out shopping for some basics so one of us could take her home for the night while we figured out what to do. Truthfully, I did the least that day because I was getting ready for the meeting, but in the end, this little pup came home with me that night. My husband's coworker was involved with Peppertree Rescue that helped get her to a vet. She was very sweet, the staff was taken with her, and my family fell for her, so she ended up staying with us. While she lives with my family, 15-LOVE is her second home. She comes to work most days and runs security here. We quickly named her DeeDee (Dumpster Dog), but Luna stuck.



While we had hoped that promoting a 6-lb dog to head of security would be enough, we found out in December that it wasn't. Someone broke into our building through the garden fence and back door. Clearly, the person was looking for comfort as he ate our food, used the restroom, and took a pair of sneakers (trading in his old ones). He didn't steal anything, but caused quite a bit of damage. So, we have now backed up our 6-lb security system with a more sophisticated system. Huge shout out to long-time volunteer, Larry Eleby, who came that same day to replace the broken door, and to Domingo, who worked beside me for hours cleaning up once the building was cleared by police.

While finding dogs in our dumpster and having the building broken into aren't initially heartwarming stories, it's in the overcoming of those events that warm my heart and show the true soul of our organization. While dogs aren't part of our mission, working together to help save a life certainly is. While going through the stress of finding a break-in was less than ideal, our volunteer & board member response to the event was more than ideal. John Nigro had a new security system in place here almost immediately. Larry secured the building, and even came back in the Spring to put in a glass / screen door so we could see out into the garden when we were here (while having a more secure door while we're not). Other Board members stopped in to make sure we were okay.

So, again, we headed into a new year a stronger, and this time, safer, organization. We continue to be blessed with amazing staff and volunteers. We continue to enjoy strong community support. We continue to do as much as we can to support our kids and our community in return. Please know that you are always welcome here to see our program in action (or just to meet Luna!). Thank you for all your support! It makes all the difference.

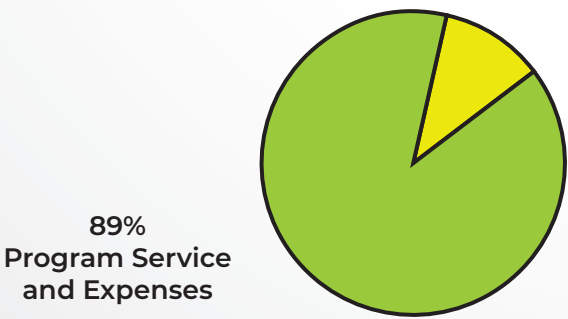
STATEMENT OF FINANCIAL POSITION DECEMBER 2022

Assets	
Cash	\$305,388
Investments	\$1,609,159
Receivables	0
Prepaid Expenses	\$13,056
Current Assets	\$1,927,603
Net Property and Equipment	\$352,739
Total Assets	\$2,280,342

Liabilities	\$21,552
Net Assets	\$2,258,791
Total Liabilities and Net Assets	\$2,280,342

HOW FUNDS WERE SPENT

11%
Support
Services



89%
Program Service
and Expenses

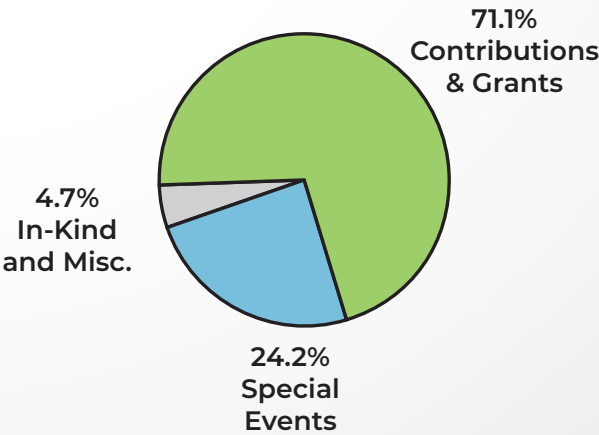
STATEMENT OF ACTIVITIES 2022

Revenues	
Contributions & Grants	\$377,798
Special Events (net)	\$128,621
In-Kind and Miscellaneous	\$38,673
Investment Returns	\$(273,625)
Total Revenue	\$271,467

Expenses	
Program Service Expenses	\$438,521
Management and General	\$54,058
Total Expenses	\$492,579

Change in Net Assets	\$(221,112)
Net Assets	
December 31, 2021	\$2,486,247
December 31, 2022	\$2,258,791

WHERE FUNDS COME FROM



(Not including unrealized investment loss in the investment portfolios)



Schools, Community Partners, & Parks

SCHOOLS

Arbor Hill Community School, Blessed Sacrament, Brighter Choice Charter School for Boys, Brighter Choice Charter School for Girls, Central Park Middle School, Eagle Point Elementary School, Giffen Elementary School, Howe Elementary School, Keane Elementary School, Lincoln Elementary School, Mt. Pleasant Middle School, Martin Luther King School of Excellence, New Scotland Elementary School, Oneida Middle School, Paige Elementary School, Philip Schuyler Academy, Pine Hills Elementary School, Pleasant Valley Elementary School, Sheridan Prep Academy, TOAST, VanCorlaer Elementary School, Woodlawn Elementary School, Yates Elementary School and Zoller Elementary School.

COMMUNITY PARTNERS

Albany Boys' & Girls' Club (multiple locations), Albany Parks & Recreation (multiple locations), Albany Tennis Club, Camp Love Joy, Camp Metro, Capital District YMCA (multiple locations), Club Fed, Fairwood Apartments Tennis Facility, Gan Israel, Hoffman Teen Center, Hope 7, Macedonia Baptist Church, Sportime, Tri-City Tennis & Fitness, Trinity Institute, and Troy Boys' & Girls' Club.

PARKS

Arbor Hill Park, Central Park, Frear Park, Hoffman Park, Jerry Burrell Park, Krank Park, Lincoln Park, Michigan Avenue Park, Prospect Park, Riverfront Park, Swinburne Park, and Westland Hills Park.



15-LOVE IN THE COMMUNITY



1,679 Volunteer
Hours from
the Community

790 Hours Our Kids
Gave Back through
Community Service

In 24 Local Schools

At 12 City Parks



Donations & Support

\$10,000+
Albany Medical Center
Anonymous
Business for Good
Wendy & John Fox
George Hambrecht
John D. Picotte Family Foundation, Inc.
Massry Charitable Foundation
Morse Hill Foundation, Inc.
Nigro Companies
Review Foundation
SEFCU (now Broadview)
Cynthia & Herb Shultz
USTA Foundation
\$5,000 - \$9,999
Carl E. Touhey Foundation
Fenimore Asset Management
The Hoffman Family / Hoffman Car Wash
Junior Tennis Foundation
Keeler Motor Car Co.
John Nigro
Pioneer Bank Foundation
Rosetti Holding Companies / Jacqueline Rosetti Falvey
Virginia Touhey & Kathleen Simmonds
University at Albany Foundation
USTA / Eastern
\$3,000 - \$4,999
Berkshire Bank Foundation, Inc.
Capital Region Orthopaedic Associates
CDPHP
Mary Jean & William Krackeler
The Malicki Group LLC / Margaret & John Malicki
MVP Health Care
Nemer Motor Group

NFP / Thomas Tyrrell
Ostroff Associates
Picotte Management Co.
Pioneer Bank Foundation
Regeneration
Schenectady County Tennis Association
Stewart's Foundation
Stuyvesant Plaza
Sunmark Federal Credit Union
United Group of Companies
Walter S. Borisenok Family Foundation
Marcia White
Whiteman, Osterman & Hanna
\$1,000 - \$2,999
Mary Ann & John Allen
Christine & Tom Amell
BBY, Inc.
Janet Billian
Dorice Brickman
Capital Bank
CSArch
Jessica & Michael Dailey
Kristi & David Dariano
Lynn Derry & George Chelius
EA Barvoets Fund
E. Evan Foundation
Kenneth Ellis
Eitan Evan
John & Kellyanne Murray Charitable Foundation
Jonathan Fields
Philip & Andrea Fields
The Foy Foundation
Wallace Graham
GrayPoint, LLC
Jennifer Gomez
Hershey Family Fund
Hortense and Joseph Mintzer Trust
Eric Johnson, CPA, PC
Loomis & Co, Inc

Meg & Tom MacClarence
Amber & Gerard Marino
Anna & Mario Marino
Marino's Pizzeria
MM Hayes
Jim Neal
NYBDC Charitable Foundation
NYSID
Rayben Enterprises
Rose & Kiernan Charitable Foundation
Barbara & Bob Schmitz
Michele Susko & Fardin Sanai
Ed Swyer
Times Union
The Tronco Financial Group, LLC
\$500 - \$999
Yvonne Ablan
AIK Property Group
Albany Valve & Fitting Co.
Joyce H. Bookstein
Ellen Brickman
Toni Celeone
Christmas Wish Campaign
Comfortex
Carolyn & Christopher Drake
Mary Frances Fitzgerald
GlaxoSmithKline Foundation
Golub Family Foundation, Inc.
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Erin Reuss Hannafin
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Maureen Klein*
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Carleen & Christopher Madden

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Jean & Peter Maloy
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Cynde & Kevin McCoy
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Peter Nemer
Jane Nieckarz
Sally & Daniel Nolan
Omni Development
Abhishek Paul
Robin Love & David Pollitzer
Prerana Katti-Raikar & Nithin Raikar
Dale & Craig Raisig
Leslie & Eric Roccario
Colleen & Tom Schmitz
Colleen Brisport & Federico Sequeda
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Kathlene Thiel
Anne Trimble
F. Michael & Lynette Tucker
Barbara & Jim VanVoort
Michele Williams
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Jean & Max Alley
Wallace Altes
Amazon Smile
Frances & Joseph Ambrosini
Vincent Amodeo
Deanna Angello
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Bella Bah
Elizabeth Baldes
Kathryn & Joe Bamberger
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Kristen & Richard Becker

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Claire Boeck
Sabrina Bongiorno
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Donna & Paul Bookstein
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Patricia & Daniel Bradt
Susan & Dick Brainard
Martha Braunstein
Linda & Timothy Breen
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Charlotte & Charles Buchanan
Linda Anne Burtis
Irene & Jack Bush
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Kimberly & Anthony Carioto
Diana Carpenter
Janel Carver
Andrew Casano
Donald Castle
Ian Castle
CBRE Albany
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